

**Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds**

SLINGSHOT/REGIONAL PLAN IMPLEMENTATION 2.0 RECOMMENDATIONS

REGION	TOTAL SS/RPI 2.0 FUNDING RECOMMENDED	SS/RPI 2.0 SUMMARY	SS/RPI 2.0 OUTCOMES
<p>Bay Peninsula Fiscal: NOVA</p>	<p align="center">\$413,900.00</p>	<p>RPU will convene K-12 school districts, community colleges, employers, workforce development boards, and industry champions to develop a regional tech apprenticeship network and a prototype for a Bay Area apprenticeship model for one or more tech occupations.</p> <p>Apprenticeship development process will include : Convening stakeholders to determine process, exploring practical tools and resources for network sustainability, reviewing best practices and apprenticeship models and establishing a feedback loop among stakeholders.</p> <p>Proposes a scalable and replicable model for tech apprenticeship that will build a cross-sector, tech career pathway pipeline.</p>	<p>Demand-side Outcomes: Indicators A,B,C,D Creation of a regional tech apprenticeship committee Creation of prototype for a Bay Area apprenticeship for technology occupations</p> <p>Supply-side Outcomes: Indicators E, F Strategies to increase access for and support job seekers who are underrepresented in the tech industry Creation of a regional tech apprenticeship service delivery system.</p> <p>Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils</p>
<p>Capital Fiscal: SETA</p>	<p align="center">\$413,900.00</p>	<p>RPU will partner with Valley Vision to build on the RPI 1.0 “Future or Work” forums and implement a regional Displacement Preparedness Project. The project will dive deeply into the specific occupations at risk of job displacement due to technology and innovation, and the results will inform the development of a regional layoff aversion initiative. This initiative will be the focal point for a coordinated regional business services outreach and engagement strategy.</p>	<p>Demand Side Outcomes: Indicators A,B,C Research conducted on the impacts of technology and innovation on job displacement to identify industry sectors and occupations at risk Profile of job displacement risk across the region’s critical industry sectors/clusters and assignment of a job displacement risk score to compare levels of risk across industry sectors and occupations Strategies to mitigate job displacement due to technology advances</p> <p>Supply-Side Outcomes: Indicator H Job Displacement Report Regional layoff aversion policy Regional business services team and strategy</p> <p>Proposed RFA Priority Outcomes: Uniform Business Approach</p>

**Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds**

<p align="center">Coastal Fiscal: Monterey</p>	<p align="center">\$363,900.00</p>	<p>RPU will addresses two major areas of business services for the region: Priority #1: Regional Sector analysis and research to identify regional industry sectors that drive the economy and an employers needs assessment to survey and convene local area employers in coordination with local chambers of commerce. Priority #2: Develop a uniform approach to Business Services alignment and regional outreach to businesses by creating and aligning business service engagement and ensuring business service-front-line staff have the knowledge and training for working with businesses.</p>	<p>Demand Side Outcomes: Indicator A,B,C,D Industry Sector Research and Employer Needs Assessment Professional Development/Training to develop career pathways, talent pipelines, sustainable industry sector partnerships and standardize business services across the region. Uniform approach to employers and coordinated business engagement strategy.</p> <p>Supply-side Outcomes: Indicators F,H Develop regional agreement outlining processes and shared responsibility for sector work Align business services policies and branding across the region</p> <p>Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils Uniform Business Approach</p>
---	---	--	--

Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds

<p align="center">East Bay Fiscal: Contra Costa</p>	<p align="center">\$463,900.00</p>	<p>RPU will sustain the Sector Leads managing AMBayArea (Advanced Manufacturing) and EBHWP (Healthcare) supporting their newly formed, independent organizational structures. RPU will focus on increasing the number of high-quality work-based learning experiences in manufacturing and healthcare sectors for K12 schools and community college students and create programs to engage populations with barriers with an added emphasis on peer mentors/navigators. RPU will fund a director to lead Earn and Learn Est Bay to increase the number of students transitioning from secondary to post secondary education and careers. RPU will begin feasibility study on development of a third party administrative organization for regional initiatives.</p>	<p>Demand Side Outcomes: Indicators A,B,C,D Sustain Sector Leads and partnerships in Advanced Manufacturing and Healthcare Sectors Work readiness and coaching prototypes Scale ambassador program in Advanced Manufacturing Create training programs for medical assistants, behavioral health and allied health fields Regional Summits on Advanced Manufacturing and Healthcare Convenings and seminars for recruiters and HR professional from partnership employers to engage recruitment and onboarding as relates to populations with barriers, especially, reentry candidates Supply-side Outcomes: Indicators E,F,G,H,J Increase the number of high-quality work-based learning experiences in healthcare and advanced manufacturing for K12 and community college students. Stronger linkages with systems serving customers with barriers: Strategies to de-risk hiring for employers linked to innovative client-appropriate, short-term earn and learn experiences bolstered by longer-term, continuous wrap around supportive services and coaching to individuals with barriers. White paper on 3rd party administrative organization model feasibility Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils Developing regional partnership councils that act as the 'supply side' Regional Governance Structures</p>
<p align="center">Inland Empire Fiscal: San Bernardino County</p>	<p align="center">\$459,400.00</p>	<p>RPU will sustain and strengthen logistics and transportation sector strategy, expand incumbent worker training and develop specialty curriculum for advanced manufacturing, healthcare, and logistics/transportation employers. Will work with partners to develop youth career pathways, hold workforce summits, and expand partnerships for apprenticeship in manufacturing, healthcare and transportation/logistics. Will expand partnership with Strong Workforce, community colleges, and adult education to ensure alignment of training programs, apprenticeships, career pathway development to respond to the need for individuals with barriers to employment. Will continue to expand regional MOU to facilitate a regional process for shared monitoring of ETP providers and Equal Opportunity.</p>	<p>Demand Side Outcomes: Indicators A, B, C, F Contract with industry sector consultant in logistics/transportation Development of specialty curriculum for incumbent worker training in manufacturing, healthcare and transportation/logistics Internships, work experience and apprenticeship opportunities for youth Summit or business forum to raise awareness of apprenticeship opportunities Supply-side Outcomes: Indicator H, I Regional Governance: Expansion of Regional MOU to include regional monitoring of ETP providers and Equal Opportunity responsibilities Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils Developing regional partnership councils that act as the 'supply side' Regional Governance Structures</p>

Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds

<p style="text-align: center;">LA Basin Fiscal: Verdugo</p>	<p style="text-align: center;">\$470,500.00</p>	<p>RPU will adopt and implement an integrated strategic co-enrollment system in the region to serve individuals with intellectual or developmental disabilities (ID/DD). RPU will scale a successful strategic co-enrollment model based on the Uniquely Abled Academy (UAA) program developed by Glendale Community College and Verdugo WDB to the region by developing a task force consisting of staff from all WDBs in the region, educating them on the model, using them as a design team to prototype the model and customer flow, pilot the model in 2 WDBs (Verdugo and South Bay) and then evaluate, improve upon, expand to more occupations and scale regionally. RPU will develop and test a regional strategic co-enrollment policy and tracking system.</p>	<p>Demand Side Outcomes: Indicator A, C Regional integrated approach to outreach and engagement of business to participate in the design and implementation of career pathways program Launch a Regional Task Force works to align policies and systems that implement successful regional career pathways Supply-side Outcomes: Indicators E,F,G,H Region targets services to individuals with intellectual disabilities Region shares/pools resources to develop successful strategies to serve individuals with barriers to employment Regional Strategic Co-enrollment Policy and customer flow developed and implemented Strategic Co-enrollment tracking system developed and tested Proposed RFA Priority Outcomes: Developing regional partnership councils that act as the 'supply side'</p>
<p style="text-align: center;">Middles Sierra Fiscal: Motherlode</p>	<p style="text-align: center;">\$307,300.00</p>	<p>RPU will expand on the RPI 1 goals of engaging demand-side and supply-side partners by developing a Regional Industry Council (demand-side) and Regional Partnership Council (supply-side). The Regional Industry Council membership will include industry champions from the region's priority sectors, along with economic development leaders. Their initial work will focus on creating a healthcare sector strategy. RPU plans to replicate the Northern Colorado Health Sector Partnerships which addresses common issues of the healthcare industry, including development and training of the workforce. The Regional Partnership Council will include leaders with commitment and capability to transform opportunities and increase availability of services in the region, and will make availability of information about labor market and career pathways a top priority.</p>	<p>Demand Side Outcomes: Indicators A,B,C Establishment of a Regional Industry Council Establishment of a Healthcare Sector Partnership Identify and establish 2nd Sector Partnership Evaluate accomplishments and create sustainability plan Supply-side Outcomes: Indicators E,F Establishment of a Regional Partnership Council Create Priority initiative and action plan Develop and adopt a sustainability plan Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils Developing regional partnership councils that act as the 'supply side'</p>
<p style="text-align: center;">North Bay Fiscal: Sonoma County</p>	<p style="text-align: center;">\$311,600.00</p>	<p>RPU focuses on capacity building and professional development for front-line staff and partners to build a foundation of regional collaboration to serve job seekers and knowledge and capacity to serve individuals with barriers to employment. Strategies to move the needle on upward mobility and equity for individuals with barriers to employment include a Regional conference for front-line staff and workforce partners, trainers/facilitators to work with each local to build upon topics discussed at the Regional Conference and identification of target populations shared across the region. RO will facilitate a discussion of the WDB leadership to align case management and service delivery policies</p>	<p>Supply-side Outcomes: Indicators E, F, G Regional Conference to train front-line staff and partners Local training on case management-related issues and populations with barriers Identification of differences in region's case-management structures and policies and areas of potential alignment Revision of regional MOU with service delivery alignment decisions Proposed RFA Priority Outcomes: None</p>

**Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds**

<p align="center">North Coast Fiscal: Humboldt County</p>	<p align="center">\$307,300.00</p>	<p>RPU will build on healthcare sector partnerships developed with SlingShot by expanding the sector strategy to include a Dental and Oral Health Project. An additional committee will be formed with membership to include Dental Assistants and Hygienists, Doctors of Dental Surgery, an Orthodontic Surgeon, Chamber of Commerce and College of the Redwoods Dental Program. RPI 2.0 will fund a Regional Healthcare Liaison to lead the effort and will create an Oral Health Career Exploration Summer Institute, develop a Dental and Oral Health Training Model in 4 high schools and 1 charter school, promote Dental and Oral Health careers at high schools and community colleges, identify work-based learning and apprenticeship opportunities, and promote dual enrollment opportunities for high school students at College of the Redwoods Dental Health Program.</p>	<p>Demand Side Outcomes: Indicator A, B, C Expand Healthcare Liaison role to develop Dental and Oral Health Committee Creation of Oral Health Summer Institute Program Develop Dental and Oral Health Training Model in 4 high schools and 1 charter school Explore work-based learning activities and apprenticeship opportunities Supply-side Outcomes: Indicators E, F Dental and Oral Health Seminars and Career Panels conducted for students and parents Dual enrollment in high school and community college Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils</p>
<p align="center">North State Fiscal NoRTEC</p>	<p align="center">\$382,300.00</p>	<p>RPU will focus on sustaining and institutionalizing the Advanced Manufacturing and Information Technology sector strategies by utilizing the Center for Economic Development at CSU Chico to deeply dive into the critical skills sets, occupations and career pathways within each industry sector and identify gaps, and then to coordinate supply side partners to build curriculum to fill the gaps. NoRTEC will also integrate the industry sector partnerships initiatives by training the Business Service Representatives in the regional AJCCs in the NextGen Sector Partnership model to build a unified Business Engagement framework based on industry sector partnerships.</p>	<p>Demand-side Outcomes: Indicator A, B, C Continuation of Sector Councils in Advanced Manufacturing and Information Technology List of Critical Skills and Occupations for each industry sector partnership Map of Critical Skills and Occupations within career pathways within each industry Supply-side Outcomes: Indicator F Fully trained and integrated WIOA Business Services with Industry Partnerships Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils Uniform Business Approach</p>
<p align="center">Orange County</p>	<p align="center">\$161,600.00</p>		

**Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds**

<p align="center">San Joaquin Valley Fiscal: Merced County</p>	<p align="center">\$472,700.00</p>	<p>RPU will expand efforts of the Central Valley Industry Engagement Roundtable to convene business service practitioners using virtual and in-person communities of practice designed to strengthen labor market information and analysis, sector partnerships, career pathways, business outreach, job development, incumbent worker training, partnerships with economic development, and support a uniform approach to business services alignment and regional outreach to business. Will continue and expand role of ETPL Council, complete the Regional Business Website, create a regional partnership council to ensure individuals with barriers to employment are successful in training, and update CCWC regional agreement.</p>	<p>Demand Side Outcomes: Indicators A, C Expand Central Valley Industry Engagement Roundtable, to create a uniform approach to business services. Develop best practices and shared methods of incumbent worker training Utilize Central California Valley Economic Development Corporation to develop strategies strengthening partnership with economic development and creating jobs opportunities Completion of Business Website Supply-side Outcomes: Indicator F, H, I Regional ETPL Council develops method for assessment and monitoring of training providers Develop Regional Partnership Council to ensure individuals with barriers to employment successfully complete regional career pathway programs Updated MOU with agreements reached on uniform employer approach, regional partnership council and ETPL Council Proposed RFA Priority Outcomes: Uniform Business Approach Developing regional partnership councils that act as the 'supply side' Regional Governance Structures</p>
---	---	--	---

Regional Plan Implementation Funding Recommendations
WIOA 15% Governor's Discretionary Grant Funds

<p style="text-align: center;">Southern Border Fiscal: San Diego County</p>	<p style="text-align: center;">\$459,400.00</p>	<p>RPU will build on and accelerate efforts on job quality, inclusive business growth and regional structure/systems change. Job quality efforts will include developing a position paper on job quality and a campaign to elevate knowledge, consulting to businesses on quality components, elevate jobs that have quality indicators through an online portal in Salesforce, increase advancement and retention rates of diverse populations, and reward businesses who display a commitment to job quality. Inclusive business growth will include establishment of a Business Services Insiders Collaborative bring together business services practitioners from all partners, creation of a business-led council in the ICT sector, a catalog of service offerings to meet small and mid-sized business needs, and a business services portal in Salesforce. Structure and systems change will be ensured by formalizing a Regional Research and Evaluation Director aligned with Strong Workforce and Adult Education, developing and evaluation approach, continuing research and training on priority sectors, creation of a regional 3-year training plan for staff and partners, and formalized structure for regional decision making.</p>	<p>Demand Side Outcomes: Indicators A, B, C, D Launch of ICT council Launch of Business Services Insiders Collaborative (business service reps from all partners) Completed business process reengineering plan to address gaps in serving business customers Launch a business services portal in Salesforce Position paper which outlines job quality definition, elements, assessment framework and tracking mechanisms Identification and evaluation of the effectiveness and success of existing job quality initiatives Awards/recognition for businesses demonstrating a commitment to job quality Consulting to business on job quality Supply-side Outcomes: Indicators E,F, G, H, I, J Training course/set of coaching materials to equip workers with knowledge needed to advocate for themselves Continue Regional Research Council including community college and EDC creating regional reporting Evaluation embedded in program design and aligned to regional indices Three-year training plan Proposed RFA Priority Outcomes: Building Sector Committees and/or Councils Uniform Business Approach Regional Governance Structures</p>
<p style="text-align: center;">Ventura Fiscal: Ventura County</p>	<p style="text-align: center;">\$337,300.00</p>	<p>RPU will focus on expanding business engagement alignment and identifying and expanding apprenticeships. Business engagement alignment will use Economic Development Collaborative of Ventura to assess business demand for skills, identify regional occupational skill deficits, develop and deliver curricula for both new hire and incumbent worker training, and deliver regional placement services for in-demand jobs and careers. Expanding apprenticeships will include the development of a Work-Based Learning Task Force, and developing a Council of Business Services Partners to unify the approach to regional business outreach/ engagement with employers regarding work based learning/apprenticeships.</p>	<p>Demand Side Outcomes: Indicators A, B, C, F, H Assessment conducted of business demand for skills Identification of regional occupational skill deficits Development and delivery of curricula for both new hire and incumbent worker training Launch Council of Business Services Partners to align regional placement services for in-demand jobs and careers and develop a unified approach to regional business outreach/engagement for work based learning/apprenticeships Launch business-led Work Based Learning Task Force with regional supply-side partners and organized labor to build a uniform regional strategy to advance work-based learning Expand apprenticeship as a work based learning model necessary for future workers to acquire skills Proposed RFA Priority Outcomes: Uniform Business Approach Developing regional partnership councils that act as the 'supply side'</p>
<p>Subtotal</p>	<p style="text-align: center;">\$5,325,000.00</p>		