

REGIONAL PLAN IMPLEMENTATION – FUNDING

REGION	FUNDING AWARDED	REGIONAL PLAN IMPLEMENTATION APPLICATION SUMMARY	Outcomes
Bay Peninsula	\$500,000.00	Bay-Peninsula RPU is focusing on 2 goals: employer engagement through the development of a regional business services team and system alignment. Funds are used to fund a business service rep at each local board, a planning retreat and training for staff. Region will develop a plan to achieve cooperation and alignment of local boards business service staff to form a regional business services team focusing on one or more targeted industry sectors and aligned with SlingShot efforts in the region, and develop a model for a fee-for-service sustainability plan.	<p>Supply-side Outcomes: Partnership expansion resulting in a sustainable Regional Alliance Administrative efficiencies: Increased use of technology to leverage partners and stakeholders Unified approach to employer engagement Common collateral material, "elevator pitch, and presentation used by business engagement staff Inventory of Training Resources and training for staff Analysis of fee for service as sustainability plan.</p>
Capital	\$650,000.00	Capital RPU goals focus on alignment of sector strategy and employer engagement work between K-12, community college and workforce boards through intermediary, Valley Vision, that is working on aligning all of the industry advisory groups advising the education system on curriculum and through a regional employer engagement team consisting of rapid response and business services staff from all WDB board s. Also continues Slingshot efforts to develop web-based services for entrepreneurs and regional system alignment services. Sustainability through partnership contributions and foundation funding for Valley as intermediary.	<p>Demand Side Outcomes: Industry Champions and convening for priority sectors in Healthcare, Food and Agriculture, and Construction Industry Advisory Council Mapping Industry Recognized Credentials; Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: Action Plan for unified regional rapid response and employer/business engagement team Regional Workforce Summit to accomplish partnership expansion, Staff trained on services and strategies to remove barriers to employment Administrative Efficiencies: Regional ETPL</p>

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Coastal	\$300,000.00	Coastal RPU goals focus on developing regional governance model through an MOU, identifying administrative efficiencies, and establishing a non-profit organization to act as a regional intermediary to bring in additional funding, and website to provide regional communication vehicle. RPU will continue the sector strategies that began with SlingShot with goal of establishing regional Community Health Worker	Demand Side Outcomes: Industry Champions, regional sector strategies, and specialty curriculum in Healthcare replicated across the region Industry Recognized Credentials developed for targeted sectors; Regional Business website Piloting Employer Performance Measures
East Bay	\$775,000.00	East Bay RPU's goals focus on strengthening 4 sector strategies (Advanced Manufacturing, Biomedical Manufacturing, Healthcare, Information & Communication Technology and Transportation/Logistics), adding a Construction sector initiative and researching tourism/ hospitality; standardizing job readiness, assessment and EB Earn and Learn across the region; developing a communications strategy; developing a regional governance structure, and developing data system to track credentials. Continues to build on the sector strategies that began with Slingshot. Region looking to expand Slingshot initiative successes/lessons learned and expand in the development of East bay Works. Region working collaboratively and will extend Slingshot Sector Leads and hire staff to project manage all regional work being done. Sustainability plan is through industry leadership and involvement. Regional governance is through an MOU and an expanded SS task force.	Demand Side Outcomes: Industry Champions, regional sector strategies, and curriculum in advanced manufacturing, biomedical manufacturing, healthcare, information, communications technology, transportation/logistics, and construction Tracking system for Industry Recognized Credentials received in the region. Identification of industry validated assessment tools Piloting Employer Performance Measures Supply-side Outcomes: Partnership expansion, resulting in East Bay Regional Advisory Body MOU; Replicate and scale successful services and strategies to remove barriers to employment (EB Earn and Learn and Workforce Accelerator grants) Enroll participants in sector focused specialty curriculum Administrative efficiencies: Common tools, forms and protocols across the region

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Inland Empire	\$600,000.00	<p>Inland Empire RPU goals focus on strengthening 2 sector strategies (Healthcare and Advanced Manufacturing); adding a Transportation/Logistics/Trade sector initiative ; standardizing co-enrollment and regional branding; expanding regional partnerships with Strong Workforce and AEBG systems to better serve special pops; and developing a regional agreement structure. Local Boards in the region have been working together to address challenges related to employment. Region is working to transition the area economy to jobs that are middle-to- high skilled by focusing on industries related to healthcare, manufacturing and logistics. Continues to build on the sector strategies that began with Slingshot.</p>	<p>Demand Side Outcomes: Industry Champions, regional sector strategies, and specialty curriculum in Healthcare, Advanced Manufacturing and Logistics/Trade/Transportation Industry Recognized Credentials and career pathway maps developed for targeted sectors; Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: Partnership expansion and Asset Map of current education and training programs, career pathways and services/partners across the region</p> <p>Administrative Efficiencies: Compact developed for Business Services alignment, common co-enrollment policy, and common policies for training. OJT, customized training, incumbent worker training and apprenticeship</p> <p>Regional Governance: MOU Regional umbrella agreement</p>

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LA Basin	\$825,000.00	<p>LA Basin is proposing to implement the 5 priority goals and 22 initiatives identified in their regional plan. Each local board will take the lead on 1 or more of the initiatives. Opportunity and plan for scaling and replication is included in each of the goals. Initiatives focus on career pathways and sector initiatives in high demand occupations (Registered Nursing, Aero-space engineering and Transportation/logistics) Initiatives also target individuals with barriers to employment (recidivism reduction and disconnected youth). Region requesting I-TRAIN enhancements to develop a regional ETPL (WIOA Section 106 Administrative Efficiencies).</p>	<p>Demand Side Outcomes: Industry Champions, regional sector strategies, and specialty curriculum in Healthcare, Aero-space engineering and Transportation/logistics Industry Recognized Credentials developed for targeted sectors; Report - Elevating the Irregular Workforce (gig economy) Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: Partnership expansion, especially in recidivism reduction and disconnected youth Replicate and scale successful services and strategies to remove barriers to employment (recidivism reduction and disconnected youth Administrative Efficiencies - Regional ETPL Report summarizing results of survey of national business engagement best practices Enroll 180 participants in sector focused specialty curriculum</p>
Middle Sierra	\$300,000.00	<p>Middle Sierra RPU's goals focus on building the capacity of the regional workforce board to impact both the economic development and education partners in the region and work together to bring business to the table and develop career pathways for demand occupations, combined with professional development for AJCC staff and partners to ensure they can advise customers on career pathway opportunities.</p>	<p>Demand Side Outcome s: Industry Champions, regional sector strategies in Healthcare, Natural Resources/Forestry and Hospitality Industry Recognized Credentials attainment increased Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: Partnership expansion resulting in a sustainable Regional Alliance Administrative efficiencies: Increased use of technology to leverage partners and stakeholders Unified approach to employer engagement Best Practice Meetings</p>

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North Bay	\$300,000.00	North Bay RPU goals focus on three primary strategies-- building partnerships between the local boards (resulting in an MOU), supporting industry sector partnerships, and enhancing business services infrastructure. Outcomes include an MOU, a resource sharing agreement and unspecified sector outcomes determined by working with Industry Champions. Plan is focused on Healthcare & Social Assistance and Manufacturing as two industries with vital roles in the regional economy. Region will begin plan implementation with a facilitated conversation to clearly define regional goals.	<p>Demand Side Outcomes: Industry Sector Partnerships - next steps</p> <p>Supply-side Outcomes: Decision making process for region - MOU Coordinated business service infrastructure</p>
North Coast	\$450,000.00	North Coast RPU focuses on developing a Humboldt Regional Trades sector initiative with High School, County Office of Education, College of Redwoods, industry and Building Trades Council. Two apprenticeship programs, Operating Engineers and Carpenters are represented-- priorities are rebranding Trades Careers, sustainability of program and developing a regional building trades training program.	<p>Demand Side Outcomes: Industry Champions and regional sector strategy in Construction. Specialized curriculum developed with industry/labor leadership Industry Recognized Credentials; Establishment of Donor Fund for sustainability Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: Partnership expansion Dual enrollment in high school and community college</p>

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North State	\$450,000.00	<p>North State RPU focuses on providing youth with an opportunity for paid work-based learning combined with skills for career advancement. RPU is focusing on engaging multiple business and sectors by engaging youth and providing them with the soft skills necessary for entry level employment. Region looking to connect with employer that is willing to leverage \$20,000 to get youth to work for them. Region will develop a plan for providing work-based learning activities to youth throughout the region, expand industry input into validation of soft skills curriculum, develop a co-funding model with employers for work based learning, and expand the Grow Manufacturing work-based learning Expo to other sectors.</p>	<p>Supply-side Outcomes: Standardized soft skills curriculum Work-based learning sites \$20,000 in donations for participant wages 100 youth enrolled</p>
Orange County	\$400,000.00	<p>Orange RPU goals focus on: Sector Partnerships in 4 sectors; Professional Development and Capacity Building and Policy Alignment. Proposing to implement four sector partnerships in Manufacturing, Healthcare, Information Technology and Hospitality, develop training for Directors, staff and partners and implement common policies amongst the boards in the region Proposes capacity building and Professional Development and developing an MOU between the boards in the region.</p>	<p>Demand Side Outcome s: Industry Champions, regional sector strategies, and curriculum in Advanced Manufacturing, Healthcare, Information Communications Technology, Transportation/Logistics, and Hospitality Capacity Building Orientation Training for Directors, Industry Sector Leads and Community Partners Action Teams focused on industry-determined priorities Piloting Employer Performance Measures Supply-side Outcomes: Partnership expansion Administrative efficiencies: Common policies and training on sector strategies utilized across the region</p>

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San Joaquin Valley	\$500,000.00	San Joaquin & Associated Counties goals focus on: Building regional coalitions, enhancing industry/employer engagement, enriching AJCC service delivery, administrative efficiencies through streamlining regional efforts. Specifics include an annual regional conference, Business/Industry outreach meetings, Best Practices forums, regional Marketing, Regional ETPL.	<p>Demand Side Outcomes: Semi-Annual Partner Business Forums and Industry Engagement Process to Ensure value of Industry Recognized Credentials received in the region . Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: Build Regional Coalition through Annual Regional Implementation Conference and Business Forums Partnership expansion, Regional Best Practices Forums Administrative efficiencies: Regional ETPL Council, standardized forms and Training</p>
Southern Border	\$600,000.00	Southern Border RPU goals focus on: Coordinating industry engagement and developing a single entry point for business customers in four industry sectors (Advanced Transportation/Clean Energy, Advanced Manufacturing, Health Care and Info & Communication Technology) using human-centered design approach. SB RPU Selected healthcare as the sector to focus on and then adapt and apply the strategy to the other priority sectors. Strategies include strong Advisory Council of employers, use of LinkedIn Learning for essential skill development, co-funding strategies. Sustainability through employers, foundations and partners. Outcomes well defined and quantifiable.	<p>Demand Side Outcomes: Regional Advisory Council of Industry Champions, regional sector strategies, and specialty curriculum in Healthcare, Advanced Manufacturing, Advanced Transportation/Clean Energy, and Information & Communication Technologies Creation of a Skills-based competency model to map career pathways and highlight key credentials in Healthcare Use of LinkedIn to build a learning and development toolkit and a Southern Border Region LinkedIn on-line community for healthcare Piloting Employer Performance Measures Supply-side Outcomes: Partnership expansion Human Centered Design to connect jobs seekers to employers Creation of 2 co-funding models with employers</p>

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Ventura	\$350,000.00	Ventura RPU goals focus on unified business outreach/engagement, increasing staff capacity through enhanced technical assistance and training and building partnerships that meet the needs of individuals with barriers to employment. Variety of objectives and outcomes to increase employer involvement, devise a system to merge and streamline employer advisory council; and to develop a regional on-line branding and partner collaboration.	<p>Demand Side Outcomes: Industry Champions and Sector committees for priority sectors in Healthcare and Manufacturing, Industry Advisory Council Mapping and alignment "Ventura County Grows Business" branding and communication protocol for business partners Industry Recognized Credentials and work-based learning opportunities Piloting Employer Performance Measures</p> <p>Supply-side Outcomes: EDC-VC will establish tools for information sharing on business client needs and develop uniform business engagement policies Administrative Efficiencies: On-line tools to enhance the AJCC customer experience (literacy courses , assessment tools and partner program resources) increased investment in skills enhancements responsive to business demand</p>
Subtotal	\$7,000,000.00		