

Specialization Quick Reference

California Training Initiative

Access (T)

Innovative Case Management Strategies, Youth Engagement and Development

ACCORD Community First (T)

AGS Data Systems, Business Services, Case Management, Communication, Consulting, Customized Training, Grant Writing, Partnership Development, Professional Development, Retention

AGS Data Systems (T)

Data Science, Futurism, Public/Private Partnerships, Skills Development Frameworks, Workforce Analytics

American Institutes for Research (T/C)

Behavioral Insights, Behavioral Science, Design Thinking, Human Centered Design, Innovation, Social and Emotional Learning, System Redesign, Systems

Ascend Program, Inc. (T)

Specialists in Serving Ex-Offender/Justice Involved Populations - Curriculum and Training

Business U Inc. (T)

Business Engagement Professional Development

California Employers Association (T/C)

Contemporary Job Search Strategies, Essential Skills, HR Solutions & Support, Incumbent Worker Training, Leadership, Trainings include HR Compliance, Workforce Staff Development

California State University – College of Continuing Education (T)

Business Engagement, Career Coaching, Professional Development, Relationship Development, Service Excellence, Workforce Development

Career TEAM, LLC (T/C)

Career Services, Curriculum Development, Job Placement Services, Learning Management System, Professional Development, Staff Training, Workforce Development

Career Vision (T)

Barriers, Career Visioning, Clients, Empowering, Jobs, Mapping, Motivational Interviewing, Pathways, Resources, Staff Development, WRAP, Youth and Adults

Cause Impacts (T/C)

Partnership Development, Program Design, Social Impact Strategy, Strategic Planning

Center for Employment Opportunities (T)

Criminal Justice Supervision, Employment, Parole and Probation, Workforce Services,

Civic Solutions Initiatives – Works, LLC (T)

Consulting Services, Performance Management, Program Development, Staff Development, Strategic Partnerships

ClearBest (T/C)

Assessment, and Training, Communications, Facilitation Training, Health and Human Services Training, HIPAA Compliance, IV&V / IPO, Policy Assessment, Project Management, Quality Assurance, State and Federal Funding, Strategic Planning

Collaborative Economics Inc. (T/C)

Industry Engagement, Next Generation Sector Partnership Building

Core Factors (T)

Action Planning & Training, Multi-Organizational Meeting Facilitation, Strategic Planning



Corporation for a Skilled Workforce (T)

Benchmarks, Capacity Building, Career Pathways, Earn and Learn Models, Incumbent Workers, Regional Work

Craft Consulting Group (C)

At-Risk Businesses, Best Practices, Career Pathways, In-Demand Occupations (Identification, Analysis, Profiles), Industry Clusters, Priority Industry Sectors (Identification & Analysis), Labor Market & Economic Research, Labor Market Information, Layoff Aversion (Program Design, Implementation, Training), Public Policy Analysis, Sector Initiatives/Strategies, Strategic Planning, WIOA

David Shinder, Workforce Development Consultant (C)

Facilitation, Grant Writing, Fund Development, Performance Management, Program Design, Quality Improvement, Regional and Local Planning, Special Projects, Technical Assistance

Economic Modeling, LLC. (T)

Career Pathways, Industry & Occupation Demand Analysis, Labor Market Information, State of the Workforce

Grant Associates (T/C)

Board Engagement, Business Development, Business Engagement, Data Analytics, Labor Market Information, Mentorship, Sector, Strategy, Executive Coaching

Human Solutions, LLC (T/C)

ADA Compliance, Career Development, Consultant/Trainer/Speaker, Disability, Employer Training, Professional Development Training, Staff Training, Workforce Development

Hunter Human Capital (T/C)

Consensus Building, Goal Attainment, Group Facilitation, Interim and Final Funding Reports, Project Support, Strategic Plan Draft Development, White Paper Development, Work Plan Development

ICF (T/C)

Community Engagement, Consulting, Curriculum Design, Evaluation, Labor Market Analysis, Professional Development, Research, Technical Assistance, Training, Workforce Alignment

Impact Capital, LLC (T/C)

Facilitation, Ideation, Operational Advancement, Partnership Development, Stakeholder Engagement

Innovative Workforce Strategies (T)

Financial Management and Budgeting, LWIA Management and Oversight, Professional and Staff Development, Program Design and Innovations

Jackie Lynn Sakane (T)

Federal Grants Management, Grants Administration, Monitoring/Audit Resolution, Uniform Administrative Requirements

Jennifer Mitchell Consulting (T)

Advocacy, Facilitation, Grant Writing, Partnership Development, Program Review, Recruitment, Regional Planning, Training

Marcove Executive Training (T)

Curriculum Development, Executive Coaching, Instructional Design, Leadership Training, Partnership Development, Professional Development, Strategic Planning

Mark Graham Brown (T/C)

Evaluating Success, Linking Voice of the Customer To Processes/Programs (WIOA), Metrics, Performance Excellence, Planning, Professional Development, Staff Development

New Ways to Work Inc. (T/C)

Career Pathways, Comprehensive Youth Systems, Employer Engagement, Foster Youth, High School Improvement, Strategic Planning, Work-Based Learning, Youth Corps, Youth Employment

Pathway Consultants (T/C)

Career Development, CareerHub, Coaching, Consultants, Consulting, GCDF, Innovation, Texting, Training, Workforce Development, Youth Development, Youth Workforce development



Point B (T/C)

Change Management, Customer Experience, Data and Analytics, Future of Work, Large-Scale Stakeholder Engagement, Operational Improvement and Lean, Project and Program Management, Strategic Planning, Team and Partner Development, Training

Racy Ming Associates LLC (T/C)

Board Development and Engagement, One-stop Operations, Partner and Program Development, Procurement and Subcontractor Management, Program Evaluation, Resource Development, State-level Policy Implementation, Strategic Planning, Team Development and Facilitation

Robbin and Associates (T)

Staff Training and Management Consulting

Rrecord Consulting Services (T)

Adult Services, Business Services, Case Management, Common Measures, Customized Training, Dislocated Worker Services, Job Development, Performance Measures, WIOA, Youth Services

Samaschool (T)

Contract Work, Entrepreneurship, Gig Economy, Independent Contracting, Professional Development, Self-employment, Workforce Innovation

SDSU Interwork Institute (T/C)

AJCC Staff Development, Benefits Planning and Management, Collaboration and Building Partnerships for Successful Employment, Transition Age Youth

Seattle Jobs Initiative (C)

Career Navigation, High-Barrier Individuals, Labor Market Research, Partnership Development, Resource Mapping, SNAP E&T

Silver Rose Enterprises, LLC (T/C)

Employee Engagement, Leadership Development, Staff Development/Soft Skills

Social Policy Research Associates (T/C)

Apprenticeship, Career Pathways, Convening, Logic Models and Evaluation, Performance, Specific Populations (e.g. justice-involved individuals, opportunity youth, people with disabilities), Strategic Planning, Technical Assistance, Training, WIOA

TAD Grants (T)

Grant Writing, Organizational Training Solutions, Program Evaluation and Reporting, Strategic Planning, Technical Assistance Coaching

The Center for Work Ethic Development (T)

Certifications, Consulting, Professional Development, Soft Skills Training, Work Ethic Training, Workforce Development

The Council for Adult and Experiential Learning (T)

Advisor Training, Business Services Team Development, Career Pathways Development, Career Planning, Convening Strategies, Facilitation of Community and Regional Meetings, Partnership Development, Strategies for Working with Veterans, Understanding Economic Development Practices, Working with Economic Development

The Munoz Group (T)

Alignment of the Publicly Funded Development Resources, Business Engagement and Sector Work, Leveraged Labor Market Information, Local and Regional Strategic Planning, Quality Board Development, Research

The Praxis Group (T/C)

Executive Coaching, Leader Development, Offsite Meeting Facilitation, Team Development

The Woolsey Group (T)

Industry Partnership Building, Sector Partnership Development, Workforce and Economic Development Integration



TL Phillips Consulting Services (T/C)

Board Development/Governance, Collective Impact, Communications, Communications, Employer Engagement, Facilitation, Industry Sector Strategies, Resource Development, Strategic Plan Management

Upskill California (T/C)

Board Management and Consulting, Partnerships, Performance, Professional Development, Sector Strategy Development, Strategic Planning

Ursula Bischoff Consulting (T)

Evaluation and Research, Partnership Development, Project Management, Systems Change, Technical Assistance

Workforce 180 (T)

Business Services and Employer Engagement, Career Pathway Development, Capacity Building, Facilitation Techniques, Live Your Brand, Measuring and Tracking Performance Goals, Professional Development, Project Management, Quality Career Development Coaching, Reentry Population, WIOA

Workforce Alliance of South Central Kansas (T/C)

Administration and Fiscal, Frontline Staff Training, Partner Relations, Strategic Consultation, WIOA and Programming

Workforce Institute Inc. (T/C)

Community Development, Economic Development, Project Management, Strategic Planning, Workforce Development